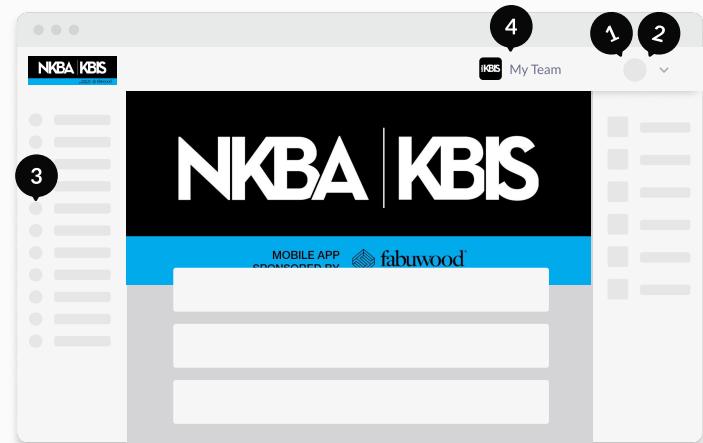


# Maximize your time at KBIS 2026



## 1 Update your profile

Make the best first impression with a profile picture and powerful headline.

### NAVIGATION

**Edit Profile**

Manage My Availability

Account Settings

## 3 Build your event experience

Explore the agenda to further customize your event experience.

### Event Agenda

Dates ^ Tracks ^ Stage ^ Tags ^ Search Q

10:30-11:30 Recorded Session

**Introductory Session**

>Main Stage - Track One

**Marie Dupont**  
Event Coordinator

**Juan Perez**  
CTO

Added to schedule

## 2 Manage your availability

Prevent unnecessary rescheduling and meeting conflicts.

Range of daily availability ?  
All times shown in Event Local Time

00:00 ^ to 24:00 ^

Event Days Edit Availability

Monday - April Done

Select the times that you are unavailable on this day

from 11:00 ^ to 12:00 ^ +

from Select ^ to Select ^

Tuesday - April Done

## 4 Familiarize yourself with My Team

Collaborate with your colleagues to book meetings, review leads, and perfect your company's digital profile.

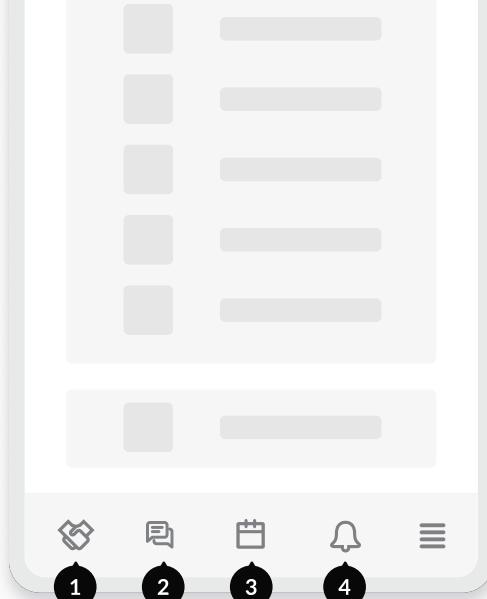
**NKBA KBIS**

Your Team  
Exhibitor • Booth B3423  
Finnish multinational telecommunications, information technology.

Interested Skip



# The KBIS 2026 Mobile App



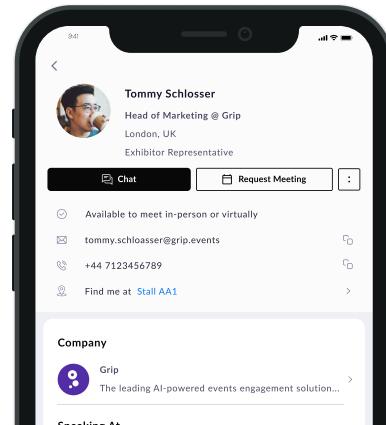
## 1 Discover KBIS 2026

Your central hub for KBIS 2026. Access essential information and personalized content.



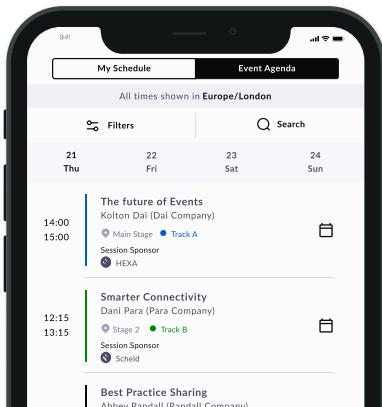
## 2 Chat with connections

Ensure you've made a connection or confirmed a meeting to initiate chats.



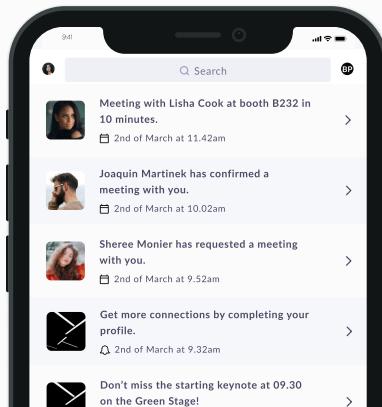
## 3 Follow your schedule

Keep track of your day.



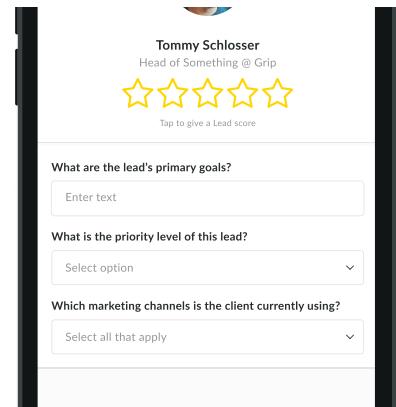
## 4 Get notified

Enable notifications to get event updates.



## 5 Lead qualification and comments

All-in-one view of your leads



# Manage your company's time at KBIS 2026

## My Team

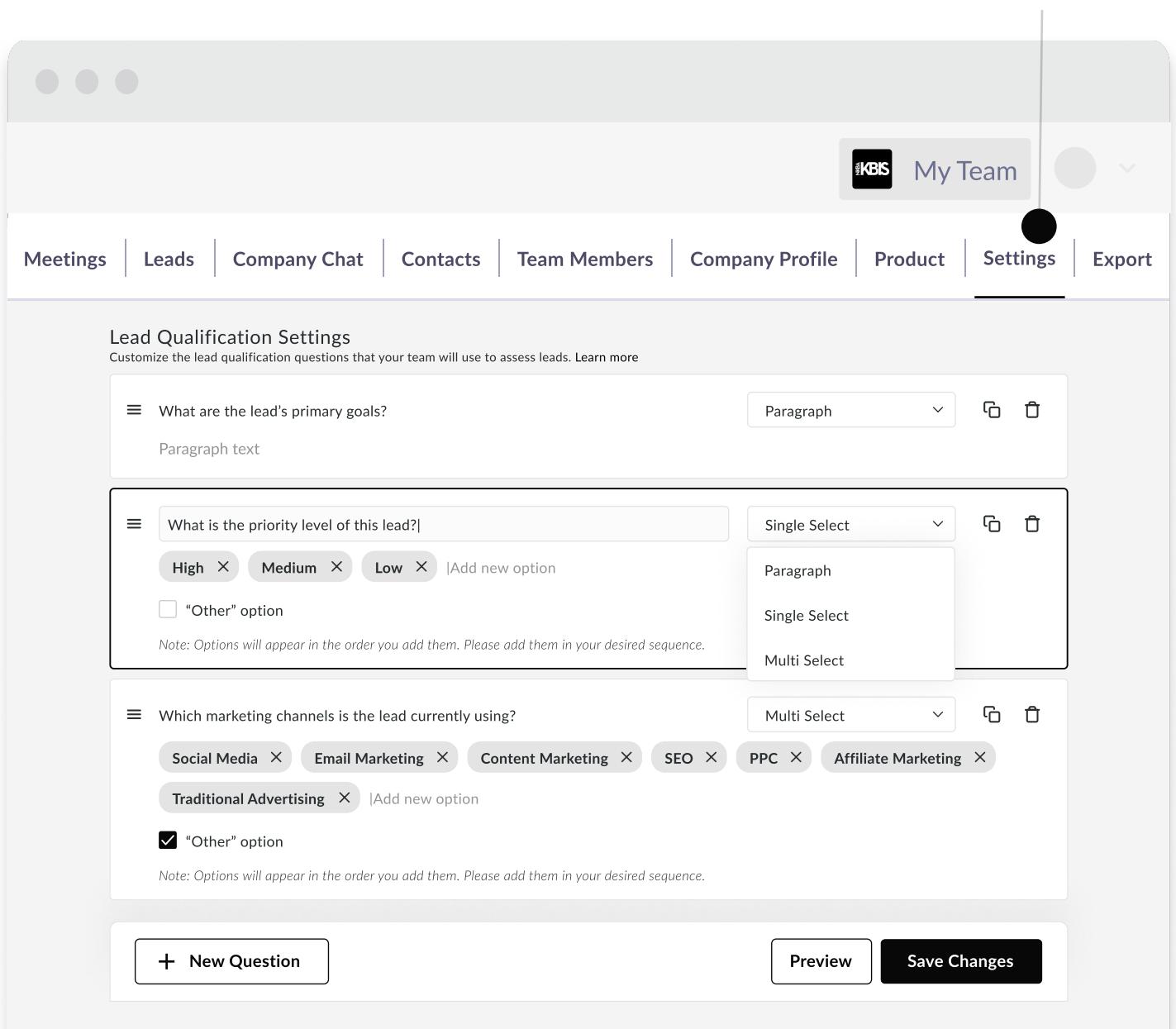
Centralize your team's engagement with event participants to maximize insights and return on your time at KBIS 2026.



# Lead qualification at KBIS 2026

## Settings

Create custom questions to help your team qualify leads consistently, in a structured and efficient manner. Lead qualification data is included on My Team exports.



The screenshot shows the Grip event platform's Lead Qualification Settings page. The top navigation bar includes 'Meetings', 'Leads', 'Company Chat', 'Contacts', 'Team Members', 'Company Profile', 'Product', 'Settings' (which is underlined), and 'Export'. The 'My Team' section is visible on the right. The main content area is titled 'Lead Qualification Settings' and includes a note: 'Customize the lead qualification questions that your team will use to assess leads. Learn more'. It shows two questions defined:

- What are the lead's primary goals?** (Paragraph text, Single Select dropdown with options: High, Medium, Low, and an 'Other' checkbox. A note says: 'Note: Options will appear in the order you add them. Please add them in your desired sequence.')
  - Single Select dropdown with options: Paragraph, Single Select, and Multi Select.
- Which marketing channels is the lead currently using?** (Multi Select dropdown with options: Social Media, Email Marketing, Content Marketing, SEO, PPC, Affiliate Marketing, and Traditional Advertising. An 'Other' checkbox is checked. A note says: 'Note: Options will appear in the order you add them. Please add them in your desired sequence.')
  - Multi Select dropdown with options: Single Select and Multi Select.

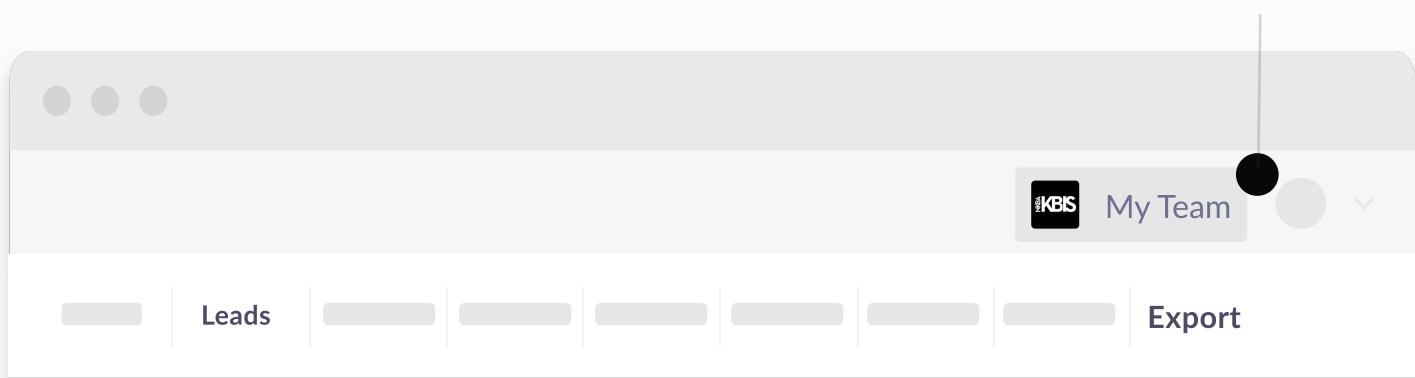
At the bottom are buttons for '+ New Question', 'Preview', and 'Save Changes'.



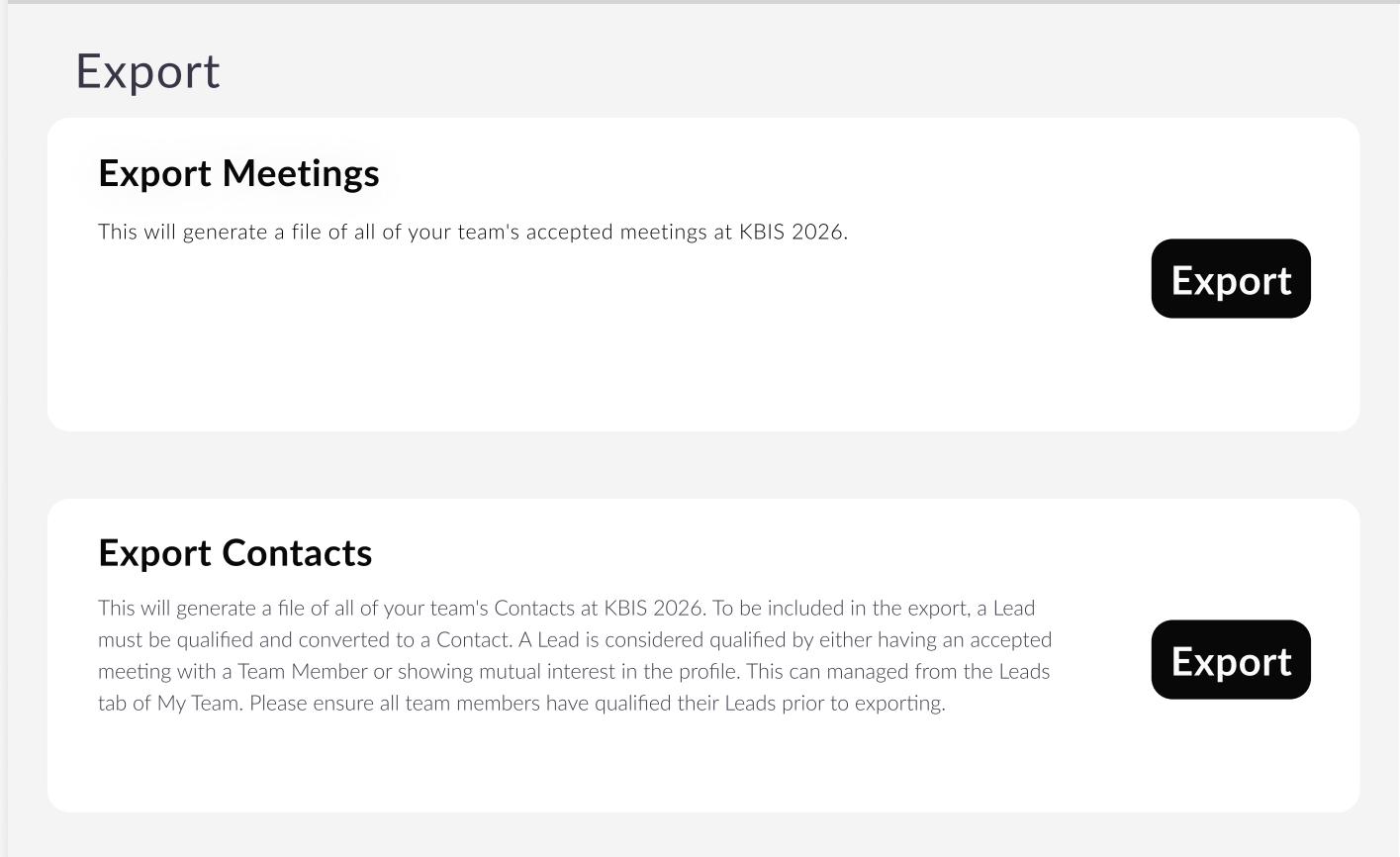
# What to do after KBIS 2026

## Team Exports

Download your team's contacts and accepted meetings for post-event review and targeted follow-ups.



The interface shows a top navigation bar with three dots, a KBS logo, and a 'My Team' tab. Below this is a horizontal navigation bar with tabs for 'Leads' and 'Export'. The 'Leads' tab is currently selected. A sub-section titled 'Export' is displayed, containing a heading 'Export Meetings' and a description: 'This will generate a file of all of your team's accepted meetings at KBIS 2026.' A large 'Export' button is prominently displayed.



The sub-section for 'Export Contacts' contains a heading 'Export Contacts' and a description: 'This will generate a file of all of your team's Contacts at KBIS 2026. To be included in the export, a Lead must be qualified and converted to a Contact. A Lead is considered qualified by either having an accepted meeting with a Team Member or showing mutual interest in the profile. This can be managed from the Leads tab of My Team. Please ensure all team members have qualified their Leads prior to exporting.' A large 'Export' button is shown.

