

Post-show Report



10,116

Qualified KBIS Attendees

PLUS

13,602

IBS Crossover
Attendees to KBIS

Total Qualified Attendance

23,718

(includes IBS crossover)

Total KBIS Industry Professionals

30,000+

(All KBIS registration categories plus IBS crossover)

Total DCW 2022:

750,000

Net Square Feet of Exhibit Space

1,200 exhibitors

70,000+

Total Industry Professionals

Show Stats





78% of attendees met their objectives when attending KBIS

88%

of attendees find KBIS valuable for finding new products, keeping up-to-date and understanding trends 80% of attendees consider KBIS

a must-attend

event

78%

of attendees are in the design or residential kitchen & bath sector 67:1

Ratio of attendees to exhibiting companies

Primary Industry Segments

19% Kitchen & Bath Dealer

18% Builder/Remodeler

11% Interior Design Firm

9% K&B Design Firm

9% Cabinet Shop

4% Specialty Distributor

4% Consulting Firm

4% Fabricator

4% Home Design Showroom

4% Appliance Distributor

3[%] Plumbing Wholesale/Distributor

3[%] Independent Manufacturer's Rep Firm

3% Custom Builder

2[%] Home Center

1[%] Architectural Firm

1% Student

"KBIS is the single mustgo-to event if you want to stay current on new products and trends and to connect with others in the design community."

> HEATH JEFFERSON, OWNER, ARTISTIC KITCHENS & DESIGN

<1%

Manufacturer/Supplier Educator (College/University)

39% Owner/Partner

16% Designer

11% Director/Manager

9[%] Salesperson

5% President/General Manager

4% Vice President

3[%] Buyer/Purchasing Agent

3[%] Consultant

2[%] Showroom Staff

2[%] Installer

1[%] Estimating

1% Manufacturer's Rep

1[%] Architect

Job Titles
Of Attendees

32% 1 - 4

16% 5 - 9

17% 10 - 19

12% 20 - 49

8% 50 - 99

6% 100 - 249

8% 250+

Number of Employees

Industry Segments





78% Residential - Kitchen & Bath

48% Residential - Luxury Design

23% Retail

14% Hospitality

13[%] Workplace

8% Healthcare

8[%] Senior Living

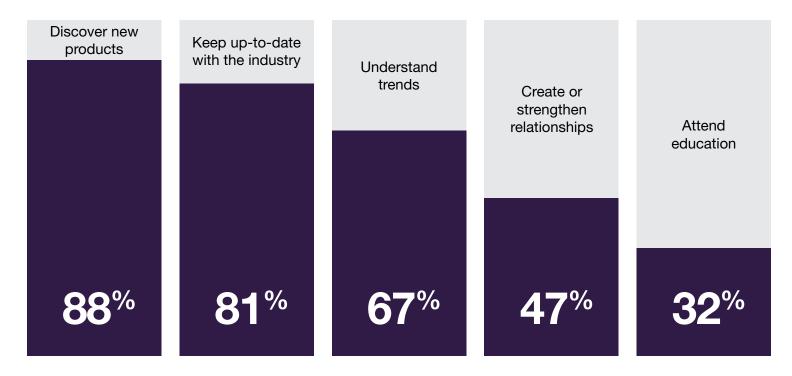
6% Education

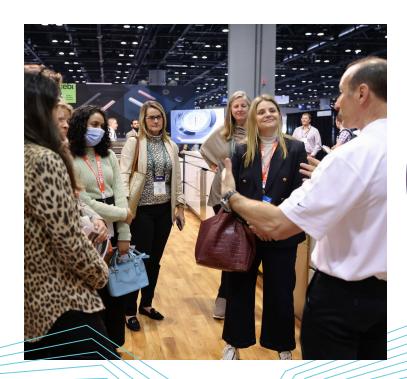
"This was my first time attending KBIS and I was amazed at the size of the show.

Every company I wanted to meet was there, and I found many that weren't even on my target list. I will definitely be attending next year, and we may even base our annual company sales meeting around the show."

KEVIN DILL, CABINET DESIGN SALES

AS A DIRECT RESULT OF ATTENDING KBIS, ATTENDEES INDICATED HOW WELL THE FOLLOWING OBJECTIVES WERE MET:



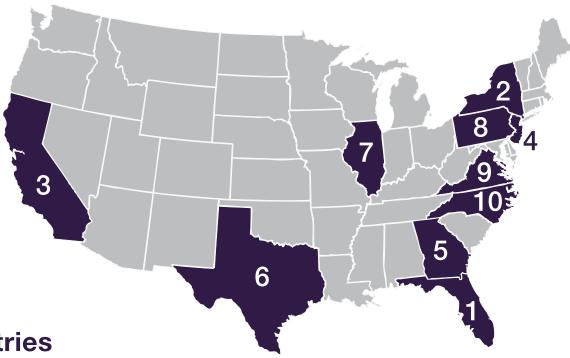


"Attending KBIS during
Design and Construction Week
is the highlight of my year. Having
the opportunity to visit vendors in
person, view new products before anyone
else in the industry, and keeping up with
trends, is a valuable experience. When I
return to work, I'm more energized and excited
to share what I've learned and seen at the
show. If you want to set yourself apart in
your industry, attending KBIS is a must!"

CRIS JOHNSON, CO-FOUNDER/PRESIDENT, HAWAII KITCHEN & BATH

Top 10 States In Attendance:

- 1. Florida
- 2. New York
- 3. California
- 4. New Jersey
- 5. Georgia
- 6. Texas
- 7. Illinois
- 8. Pennsylvania
- 9. Virginia
- 10. North Carolina



Top 10 Countries In Attendance:

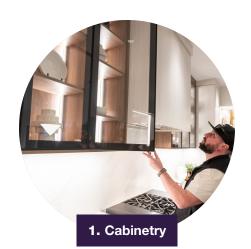
- 1. United States
- 2. Colombia
- 3. United Kingdom
- 4. Italy
- 5. Turkey
- 6. Ecuador
- 7. Mexico
- 8. Peru
- 9. Costa Rica
- 10. Germany

"Bringing all the industry
leaders, speakers, and new
products together in one place
is so valuable! I was able to attend
educational talks at many different
booths and stages. See new products
and companies that I had never knew
existed. Best of all I was able to network
with people from all over the country that
work in the same industry. "

STACY BRISTOL, PRINCIPAL DESIGNER, WEST MICHIGAN DESIGN HOUSE

Product Focus

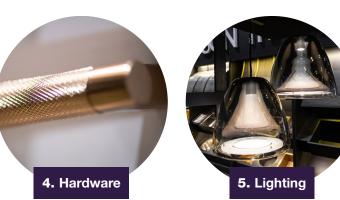
Top Ten Products Designed Or Specified:





2. Kitchen & Bath Technology











8. Plumbing Fixtures



9. Outdoor Living



10. Building Materials & Systems Maintenance

KBIS received significant media coverage from major residential design, kitchen and bath, shelter and lifestyle media.

400+

total media

1.5 billion

combined print circulation & digital reach

OFFICIAL PUBLICATION:



MEDIA PARTNERS

































% Zonda.

MAJOR MEDIA COVERAGE

Click on logos below to view coverage.











GOOD HOUSEKEEPING

House Beautiful



INSIDER



METROPOLIS







Social community continues to grow with incredible engagement:

#KBIS2022 earned

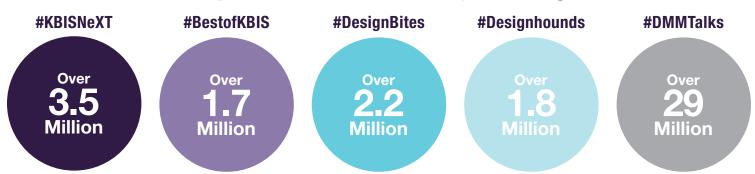
100M +

impressions during show month

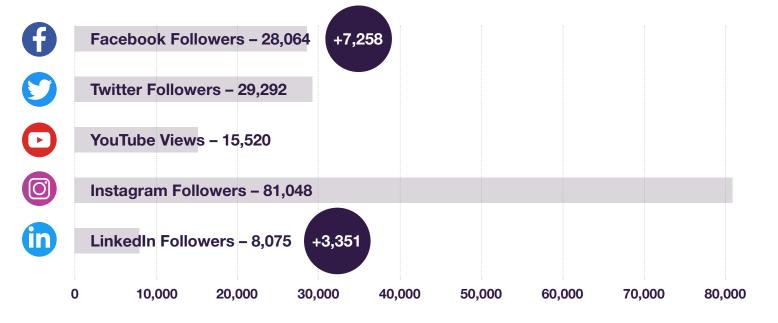


Instagram followers and growing

Impressions Generated by Hashtag



Social Media Performance Across Channels



Show Highlights





DMM TALKS LOUNGE

"I think KBIS is an excellent event. I am finding myself telling everyone I know about it at some point or another in conversation. I always end up telling other industry professionals that they should go as well. There is always a lot of fantastic information that is being shared. The speakers & topics on the NextStage are always at the top of my list when attending as well."

VICTOR RAYNES, CO-OWNER, NICOLE ANTHONY DESIGNS, LLC



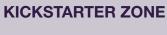


NKBA GLOBAL CONNECT

Show Highlights











NKBA Events



"KBIS 2022 was a
wonderful and creatively
charging event. We saw beautiful
and unique displays, found some
new vendors to fill holes in our product
offering gap, and had fun hearing from
influential speakers as well as enjoying
entertainment at The Bash.
Our tanks are full, and we are
ready to create!"

KAIMEE MARTINELLI, LEAD KITCHEN & BATH DESIGNER, ENCHANTED KITCHENS



A NIGHT OF ELEGANCE, FEATURING DESIGN COMPETITION & INDUSTRY AWARDS



Awards - Best of KBIS

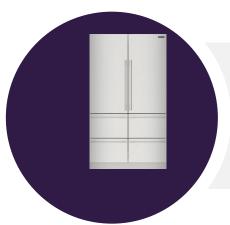


BEST OF SHOW ▶ **Generation 7000 Artline** 30" Combi-Steam Oven Miele









BEST OF KITCHEN GOLD

48" French-Door Refrigerator with Convertible Drawer, Signature Kitchen Suite

BEST OF KITCHEN SILVER CORE: Luxury Metal Cabinetry

by John Michael Kitchens

BEST OF BATH GOLD Avoir Toilet KOHLER

BEST OF BATH SILVER Airmada Drying System, Airmada Drying Solutions



BEST IMPACT AWARD (JUDGE'S CHOICE):

Rainstick Shower, Rainstick Shower

Awards - Best Booth





CAFÉ



Profile





BEST BOOTH SMALL **Ikonni**

BEST BOOTH MEDIUM

Caesarstone

KOHLER

BEST BOOTH
HONORABLE MENTION
Neolith

"Congratulations to each of our 2022
Best Booth Award winners," said Jason
McGraw, CTS, Group Vice President,
KBIS and CEDIA Expo, Emerald. "This
year KBIS exhibitor booth designs were
incredible. Exhibitors really stepped it up
and helped us to create one of the most
impactful events of the industry, filled
with the latest innovative products,
and programming."

SEE YOU NEXT YEAR!

January 31 -February 2, 2023 Las Vegas, Nevada

EXHIBIT SALES



MARIA HILL National <u>Sales Manager</u>

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